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# **(C)**

# TITLE SHEET

# RESALE TELECOMMUNICATIONS SERVICES

This tariff applies to the Resale Telecommunications Services furnished by Business Telecom, Inc. d/b/a BTI ("BTI" or "Carrier") between one or more points in the State of West Virginia. This tariff is on file with the West Virginia Public Service Commission, and copies may be inspected, during normal business hours, at BTI's principal place of business, 7037 Old Madison Pike, Suite 400, Huntsville, Alabama 35806.

IAS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 Huntsville, Alabama 35806

#### **CHECK SHEET**

The pages of this tariff are effective as of the date shown. Original and revised pages, as named below, contain all changes from the original tariff that are in effect as of the date hereof.

Page	Revision		Page	Revision		Page	Revision	
Title	3 <sup>rd</sup> Rev.	*	22.7	1 <sup>st</sup> Rev.	*	43	1 <sup>st</sup> Rev.	*
2	25 <sup>th</sup> Rev.	*	22.8	1 <sup>st</sup> Rev.	*	44	1 <sup>st</sup> Rev.	*
2.1	3 <sup>rd</sup> Rev.	*	22.9	1 <sup>st</sup> Rev.	*	45	2 <sup>nd</sup> Rev.	*
3	3 <sup>rd</sup> Rev.	*	22.10	1 <sup>st</sup> Rev.	*	46	1 <sup>st</sup> Rev.	*
4	2 <sup>nd</sup> Rev.	*	22.11	1 <sup>st</sup> Rev.	*	47	1 <sup>st</sup> Rev.	*
5	1 <sup>st</sup> Rev.	*	22.12	2 <sup>nd</sup> Rev.	*	48	1 <sup>st</sup> Rev.	*
6	1 <sup>st</sup> Rev.	*	22.13	2 <sup>nd</sup> Rev.	*	49	2 <sup>nd</sup> Rev.	*
7	1 <sup>st</sup> Rev.	*	23	5 <sup>th</sup> Rev.	*	50	1 <sup>st</sup> Rev.	*
8	1 <sup>st</sup> Rev.	*	23.1	1 <sup>st</sup> Rev.	*	51	1 <sup>st</sup> Rev.	*
9	2 <sup>nd</sup> Rev.	*	24	5 <sup>th</sup> Rev.	*	52	1 <sup>st</sup> Rev.	*
10	2 <sup>nd</sup> Rev.	*	24.1	1 <sup>st</sup> Rev.	*	53	1 <sup>st</sup> Rev.	*
11	2 <sup>nd</sup> Rev.	*	25	1 <sup>st</sup> Rev.	*	54	3 <sup>rd</sup> Rev.	*
12	2 <sup>nd</sup> Rev.	*	26	1 <sup>st</sup> Rev.	*	55	2 <sup>nd</sup> Rev.	*
13	3 <sup>rd</sup> Rev.	*	27	3 <sup>rd</sup> Rev.	*	56	2 <sup>nd</sup> Rev.	*
14	3 <sup>rd</sup> Rev.	*	27.1	2 <sup>nd</sup> Rev.	*	57	1 <sup>st</sup> Rev.	*
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16.2	2 <sup>nd</sup> Rev.	*	30	1 <sup>st</sup> Rev.	*	61	1 <sup>st</sup> Rev.	*
17	3 <sup>rd</sup> Rev.	*	31	1 <sup>st</sup> Rev.	*	62	3 <sup>rd</sup> Rev.	*
18	2 <sup>nd</sup> Rev.	*	32	2 <sup>nd</sup> Rev.	*	62.1	2 <sup>nd</sup> Rev.	*
19	2 <sup>nd</sup> Rev.	*	33	1 <sup>st</sup> Rev.	*	62.2	2 <sup>nd</sup> Rev.	*
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22.2	1 <sup>st</sup> Rev.	*	38	1 <sup>st</sup> Rev.	*	67	3 <sup>rd</sup> Rev.	*
22.3	1 <sup>st</sup> Rev.	*	39	1 <sup>st</sup> Rev.	*	68	2 <sup>nd</sup> Rev.	*
22.4	1 <sup>st</sup> Rev.	*	40	1 <sup>st</sup> Rev.	*	69	2 <sup>nd</sup> Rev.	*
22.5	1 <sup>st</sup> Rev.	*	41	1 <sup>st</sup> Rev.	*	70	2 <sup>nd</sup> Rev.	*
22.6	1 <sup>st</sup> Rev.	*	42	1 <sup>st</sup> Rev.	*			

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ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs Business Telecom, Inc. 7037 Old Madison Pike, Suite 400

Huntsville, Alabama 35806

# CHECK SHEET, (CONT'D.)

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71	2 <sup>nd</sup> Rev.	*	97	1 <sup>st</sup> Rev.	*	Ü	
72	1st Rev.	*	98	1 <sup>st</sup> Rev.	*		
73	1 <sup>st</sup> Rev.	*	99	1 <sup>st</sup> Rev.	*		
74	2 <sup>nd</sup> Rev.	*	100	1 <sup>st</sup> Rev.	*		
75	2 <sup>nd</sup> Rev.	*	101	2 <sup>nd</sup> Rev.	*		
76	2 <sup>nd</sup> Rev.	*					
77	2 <sup>nd</sup> Rev.	*					
78	1st Rev.	*					
79	1st Rev.	*					
80	2 <sup>nd</sup> Rev.	*					
81	1 <sup>st</sup> Rev.	*					
82	1st Rev.	*					
83	1st Rev.	*					
84	1 <sup>st</sup> Rev.	*					
85	1st Rev.	*					
86	1 <sup>st</sup> Rev.	*					
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89	1 <sup>st</sup> Rev.	*					
90	1 <sup>st</sup> Rev.	*					
91	1 <sup>st</sup> Rev.	*					
92	1 <sup>st</sup> Rev.	*					
93	1 <sup>st</sup> Rev.	*					
94	1 <sup>st</sup> Rev.	*					
95	1 <sup>st</sup> Rev.	*					
96	1 <sup>st</sup> Rev.	*					

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EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs

ISSUED: January 21, 2010

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 Huntsville, Alabama 35806

<sup>\* -</sup> Indicates pages included with this filing.

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# **CONCURRING CARRIERS**

None

# **CONNECTING CARRIERS**

None

# OTHER PARTICIPATING CARRIERS

None

# **EXPLANATION OF SYMBOLS**

- (C) Text change.
- **(D)** Decrease in rates.
- (I) Increase in rates.
- (N) New rate or regulation.
- (O) Omission (Deletions).

**(T)** - Temporary rates and/or surcharges.

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Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C) **(C)** 

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#### APPLICATION OF TARIFF

- 1. This tariff contains the regulations and charges applicable to intrastate resale common carrier communications service provided by Carrier between locations within the State of West Virginia.
- **2.** This tariff applies to direct-dialed and operator-assisted communications services only.

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Senior Manager - Regulatory Affairs ( $\mathbf{C}$ )

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C)

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#### A. DEFINITIONS

**Access Number** This is the telephone number which a Customer uses to access Company's computer in order to be connected to Company's system.

**Association Discount** An additional discount provided to a trade association representing business entities or individuals within an industry, professional or business classification, or a commercial organization with affiliated franchises, independent agents, distributors, or multiple commercial representatives or a buying group not organized solely for the purposes of qualifying for the discounts provided for herein to commercial associations.

**Authorized User** A person, firm, corporation or other legal entity which is authorized by the Customer to utilize or be connected to the service of the Customer. An authorized user is other than an employee, officer or director of Customer if Customer is a company, and other than a family member of person residing with Customer if customer is a residential user. Customer is responsible for all charges incurred by Authorized Users.

**Company** BUSINESS TELECOM, INC., 7037 Old Madison Pike, Suite 400, Huntsville, Alabama, 35806, a North Carolina corporation.

**Customer** The natural person or legal entity which orders Service and is responsible for the payment of charges accruing as a result of using the Service. Customers are divided into commercial and residential classes, but only for accounting purposes.

**Customer Identification Number** A numerical code which is assigned to each Customer to enable the Customer to access Company's Service. A Customer with several Authorized Users may have several different numerical codes. Customer Identification Numbers are used by the Company both to prevent unauthorized access to the Service and to identify Customers for billing purposes.

**Facilities** Company's facilities consist of facilities which Company leases and for which Company renders a bill for payment to its Customers, whether or not such Facilities are actually owned by Company. Company's Facilities also include the computerized switching equipment which is used by Company to connect Customer's local call to a facility provided by an underlying facilities-based long distance Carrier over whose circuits the Customer's call is routed.

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# A. DEFINITIONS, (CONT'D.)

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**Itemized Billing** A billing report which indicates the telephone number to which calls are made and the duration of each call.

**InterLATA** Calls which originate and terminate between points in Local Access Transport Areas (LATAs). LATAs are large local and regional telephone service areas that are defined pursuant to the 1982 Consent Decree between the United States Department of Justice and American Telephone and Telegraph Company and participating Carriers.

**IntraLATA** Calls which originate and terminate within the same LATA.

**Intrastate** Calls which originate and terminate between any two points in West Virginia. Intrastate calls can be InterLATA or IntraLATA.

**Management Report** A billing report which assists management in monitoring calls made by Authorized Users by listing calls by Customer Identification Numbers and Project Codes.

**Mileage** In calculating rates based on mileage, the measurement of distance is the air miles between the offices of the local telephone companies which originate and terminate the calls.

**Project Codes** A number sequence which is dialed after the Customer Identification Number which is used by Customer to identify to which project or client a call should be billed.

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7037 Old Madison Pike, Suite 400 (C)

# A. DEFINITIONS, (CONT'D.)

**(C)** 

**Special Service** Labor and expenditures required by Customer to provide service outside the scope of normal services. This class of service includes without limitation services whereby Company is required to incur unusual costs for engineering, purchases, labor or other related costs to provide the Customer-requested service.

**Speed Numbers** Telephone numbers stored in Company's switch allow Customer, after accessing the switch, to push a limited number of buttons on its phone and have the switch dial the requested stored phone number, eliminating extra digit dialing for Customer.

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Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C)

#### **B. - REGULATIONS**

# 1. Undertaking of BTI

This tariff contains the regulations and charges applicable to direct-dialed and operator-assisted intrastate resale common carrier communications services provided by BTI between points within the State of West Virginia. Operator-assisted services are furnished subject to the availability of facilities and subject to the terms and conditions of this tariff.

BTI installs, operates, and maintains the communication services provided hereinunder in accordance with the terms and conditions set forth under this Tariff. It may act as the Customer's agent for ordering access connection facilities provided by the local exchange company when authorized by the Customer, to allow connection of a Customer's location to the BTI network. The Customer shall be responsible for all charges due for such service arrangement.

The Company's services are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

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7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

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# 2. Use of Service

The Services may be used for any lawful purpose consistent with the transmission and switching parameters and rules of the facilities utilized in the provision of Service. The Customer shall not make use of the Services or underlying network:

- **a.** in any way which might reasonably be expected to frighten, abuse, torment, or harass another;
- **b.** for any purpose in violation of the law;
- c. in such a manner as to unreasonably interfere with the use of the Service by any of the Company's customers; and/or
- **d.** to transmit any material which, in the Company's sole discretion
  - 1. violates any U.S. state regulation, including material which infringes another's intellectual property rights,
  - **2.** is threatening or obscene, libelous, defamatory or violates any right of privacy of another.
  - **3.** is discriminatory or otherwise offensive.

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#### 3. Facilities Used in Provision of Service

- **a.** The Service is subject to the availability of suitable facilities.
- **b.** The Customer must obtain an adequate number of access lines for toll free Service to meet expected demand.
- **c.** The Customer shall provide for the proper installation, operation and maintenance of the Customer's equipment used in connection with the Service and shall ensure that such equipment is technically and operationally compatible with the Service and in compliance with all FCC rules and regulations.
- **d.** The Company may substitute, change or rearrange any equipment, facility or system used in providing Service at any time.
- e. The Company will deliver the Service(s) to the Customer to the physical address set forth on an order for the Service(s) and terminate such Service(s) at the recognized point of demarcation. The point of demarcation shall be the point where the Company's facilities end and the Customer's premises wiring begins. The Company is not responsible for the Customer's premises wiring beyond the point of demarcation.

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7037 Old Madison Pike, Suite 400 (C)

#### 4. **Unauthorized Use**

- The Customer is liable for all unauthorized and/or fraudulent use of Service by Users and the a. Company retains the right to analyze any and all information at its disposal, including credit surveys, call detail records and any other information to confirm unauthorized use.
- b. The Customer shall pay for unauthorized or fraudulent use of service at the Company's highest usage charges applied to network usage and attempted network usage, whether or not a terminating connection was achieved, plus all costs incurred by the Company to detect, discover, observe, investigate, analyze, examine and locate the party responsible for unauthorized or fraudulent use.
- c. BTI reserves the right to temporarily suspend the use of particular Authorization Codes, or to suspend service to specific locations, when it has a good faith reason to suspect fraudulent use of its facilities.

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#### 5. Limitations

- **a.** Service is offered subject to the provisions of this tariff.
- b. The Company's liability hereunder shall be limited to credit allowances for service outages as set forth in 10.(d) of this Tariff. In no event shall the Company be liable to customer or any third party for any consequential, indirect, special, incidental, punitive or similar damages, including without limitation, any loss of profit or revenue arising from or related in any manner to service outages whether or not the Company is aware of the possibility of such damages.
- **c.** Except as set forth in this Tariff, the Company makes no other, and expressly disclaims all, warranties or representations, either express or implied, concerning the service or any content received via the service and expressly disclaims warranties of fitness for a particular use or purpose, the warranty of merchantability and any other warranty implied by law.
- **d.** The foregoing limitations shall include, but are not limited to:
  - 1. availability or performance of any systems or related facilities under the control of or provided by other entities, even if the Company acted as agent in arranging such facilities or service;
  - 2. content of information passing through its network, including the accuracy or quality of such information;
  - **3.** unlawful or unauthorized use of the Company's facilities or Service;
  - **4.** breach of the privacy or security of communications transmitted over the Company's facilities;

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# 5. Limitations, (Cont'd.)

# d. (cont'd.)

- 5. changes in any of the facilities, operations or procedures of the Customer that render any equipment, facilities or service provided by the Company obsolete or require modification or alteration of such equipment, facilities or service or otherwise affect its use or performance;
- any intentional, wrongful act of a the Company employee when such act is not within the scope of the employee's responsibilities for the Company and/or is not authorized by the Company.
- 7. any representations made by the Company employees that do not comport or are inconsistent with the provisions herein;
- **8.** any non completion of calls due to network busy conditions; and
- **9.** any calls not actually attempted to be completed during any period that Service is unavailable.

The Company's entire liability for any claims, loss, damages or expenses from any cause whatsoever shall not exceed the sums actually paid to the Company by the Customer for the Service giving rise to the claim.

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#### 6. Indemnification

Claims against the Company, its directors, officers, employees, representatives and agents who will be held harmless from any and all claims, demands, activities, suits, actions, losses, costs, damages, liabilities, expenses (including court costs, expenses and attorneys' fees) ("Claims") incurred by the Company that arise from or incident to any act, negligence or omission on the part of the Customer with respect to the Customer's duties hereunder or any conduct of the Customer or employee or representative of the Customer outside the scope of the Customer's Agreement with the Company and/or this Tariff. The Company shall be indemnified and held harmless by the Customer as a result of:

- **a.** Claims for slander, defamation, invasion of privacy; infringement of copyright or patent; unauthorized use of any trademark, tradename, or service mark; unfair competition; interference with contract, proprietary or creative right; or any other injury to any person, property or entity arising from the material, data, information or content revealed to, or transmitted, processed, handled, or used by, Company under this Tariff.
- **b.** Claims for damage to an Authorized User's or third party's premises resulting from furnishing service by Company when the damage is not a result of the negligent or willful acts of Company.
- **c.** Claims resulting from an act or omission of Customer or Authorized Users.

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# 7. Payment Arrangements

# A. Payment for Service

- 1. The requirements listed below apply to all Customers of the Company. See Section 7.(C) for special payment arrangements applicable to Residential and Student Customers.
- 2. The Customer is responsible for payment of all Services and facilities, including, calls or Service originated at the Customer's number(s), originated by use of calling cards or the Company assigned special billing numbers, and for all installation charges, special charges and surcharges, recurring monthly fees assessed by authorized regulatory agencies or third parties from whom the Company obtains facilities to provide the Services, and all excise, sales, use or similar taxes imposed by any local, state or federal government, including assessments for government-initiated social objectives.
- 3. The Customer shall not attempt to avoid payment by fraudulent means or devices, schemes, false or invalid numbers, or false calling or credit cards, including, but not limited to, rearranging, tampering with, or making connections not authorized by the Company to any Service or component used to furnish Service, or using Toll Free Service with the intent of gaining access to a the Customer's outbound calling capabilities on an unauthorized basis.

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7037 Old Madison Pike, Suite 400 (**C**) Huntsville, Alabama 35806 (**C**)

# 7. Payment Arrangements, (Cont'd.)

# A. Payment for Service, (cont'd.)

- 4. The Customer shall render payment in the amount of and on or before the date stated on the invoice.
- 5. The Company's sole liability with respect to the Customer's overpayment, for whatever reason, is limited to a credit in the amount of the overpayment.
- 6. If the Customer pays via bank draft or credit card draft, the Customer's account will be drafted within 14 days after the conclusion of the billing cycle for the full amount due. In order to cancel a bank draft or credit card draft written notification must be received by the Company at least ten (10) business days prior to the conclusion of the Customer's current billing cycle. Upon receipt of notice to cancel a bank draft or credit card draft, the Customer permits the Company to make all credit inquiries necessary to make a determination regarding the extension of credit terms to the Customer and the Company reserves its right to require security deposits pursuant to Section 8.

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# 7. Payment Arrangements, (Cont'd.)

# B. Billing and Collection of Charges

The Customer is responsible for payment of all charges incurred by the Customer or other users for services and facilities furnished to the Customer by the Company.

- 1. When billing is based upon Customer usage, usage charges will be billed monthly for the preceding billing period.
- 2. When service does not begin on the first day of the month, or end on the last day of the month, the charge for the fraction of the month in which service was furnished will be calculated on a pro rata basis. For this purpose, every month is considered to have thirty (30) days.
- 3. The Customer must notify the Company of any disputed items on an invoice within sixty (60) days of the date of the invoice. If the Customer does not provide written notice to the Company of a dispute with respect to the amounts invoiced within sixty (60) days of the date of the invoice, the invoice shall be deemed correct and binding on the Customer for all purposes.
- 4. If the Customer and the Company are unable to resolve the dispute to their mutual satisfaction, the Customer may file a complaint with the West Virginia Public Service Commission in accordance with the Commission's rules of procedure. The address of the Commission is as follows:

West Virginia Public Service Commission 201 Brooks Street Charleston, WV 25301

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[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

ISSUED: January 21, 2010 (C) EFFECTIVE: February 10, 2010 (C)

ISSUED BY: Senior Manager - Regulatory Affairs (C)
Business Telecom, Inc.
7037 Old Medican Pike, Suite 400 (C)

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

# 7. Payment Arrangements, (Cont'd.)

# B. Billing and Collection of Charges, (cont'd.)

- 5. Billing of the Customer by the Company will begin on the Service Commencement Date, which is the day on which the Company notifies the Customer that the service or facility is available for use, except that the Service Commencement Date may be postponed by mutual agreement of the parties, or if the service or facility does not conform to standards set forth in this tariff or the Service Order. Billing accrues through and includes the day that the service, circuit, arrangement or component is discontinued.
- 6. If any portion of the payment is not received by the Company by the due date printed on the invoice, or if any portion of the payment is received by the Company in funds that are not immediately available upon presentment, then a late payment charge of 1.0% per month for residential Customers and 1.5% per month for business Customers per month shall be due to the Company. A late payment charge is not applicable to subsequent rebilling of any amount to which a late payment charge has already been applied. Late payment charges are to be applied without discrimination.

# 7. Duplicate Bills

A Duplicate Bill Charge will be applied upon a Customer's request for a duplicate copy of the telephone bill. The Company will assess this charge based on an individual case basis (ICB). Requests for duplicate bills can be made either verbally or in writing.

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ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

ISSUED: January 21, 2010 (C)

7037 Old Madison Pike, Suite 400 Huntsville, Alabama 35806

# 7. Payment Arrangements, (Cont'd.)

# C. Special Billing Arrangements for Residential and Student Customers

Residential Customers shall render payment by using one of BTI's Preferred Payment Methods. Students shall render payment by using one of BTI's Required Payment Methods below:

#### 1. Preferred Payment Methods for Residential Accounts:

- **a.** Automatic Bank Draft Payment on account is automatically charged to Customer's chosen bank account on or before Day 24 after the date of the invoice.
- **b.** <u>Automatic Credit Card Payment</u> Payment on account is automatically charged to Customer's chosen credit card on or before Day 24 after the date of invoice.
- c. <u>Electronic Payment</u> Payment on account is made by the Customer through the BTI Electronic Payment System on or before Day 24 after the date of the invoice.

# 2. Required Payment Methods for Student Accounts:

- a. <u>Automatic Bank Draft</u> Payment on account is automatically charged to Customer's chosen bank account on or before Day 24 after the date of invoice.
- **b.** <u>Automatic Credit Card Payment</u> Payment on account is automatically charged to Customer's chosen credit card on or before Day 24 after the date of invoice.

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# 8. Deposits/Advance Payments

- **a.** Customers unable to establish or maintain their credit worthiness will be required to furnish a deposit or advance payment in an amount up to the maximum allowed by law for Service.
- **b.** The Company reserves the right to periodically review the Customer's credit worthiness and credit terms.
- **c.** The Company also reserves the right to change credit terms and conditions based on the Customer's payment history and credit worthiness.
- d. If no maximum deposit has been established by law, the Customer will be required to furnish a deposit or advance payment in an amount based upon one (1) month estimated usage for Residential Customers and 1½ months estimated usage for Business Customers.
- **e.** The Company will pay interest on such deposit or advance payment at the rate established by the West Virginia Public Service Commission.
- **f.** The establishment of credit shall be governed by the West Virginia Public Service Commission.

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7037 Old Madison Pike, Suite 400 (**C**) Huntsville, Alabama 35806 (**C**)

# 9. Service Changes

If the Customer requests to move the location to which the Company provides Service and/or requests changes to an existing Service provided by the Company, the Company will provide Service to the new location and/or accommodate the change in Service to the extent it is technically and economically feasible to do so, as determined in the sole discretion of the Company. To request a move of Service from an existing location to a new location, Customer must contact the Company's Customer Care at least 45 days prior to the move. In the event of a move of the location to which the Company provides Service, one or more of the following charges may apply:

- a. In lieu of normal installation charges, dedicated access line Customers will be charged a \$1,000.00 Move Fee;
- any out of pocket costs incurred by the Company as a result of the termination of the Services(s) either as a result of a move or a change; and/or
- **c.** any increase in rates allowed by applicable law.

In addition, the Company may require the Customer to sign a new Term Plan Agreement for Service in the new location.

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ISSUED: January 21, 2010 (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400

# 10. Interruption of Service

- **a.** The Customer shall notify the Company immediately in the event of any interruption in Service and shall assist the Company in restoring the Service. The Customer shall notify the Company immediately of its desire to receive a credit allowance for such interruption.
- **b.** No credit shall be allowed for interruptions that result from the Customer's fault or the Company's testing or regularly scheduled maintenance or for any reason that constitutes Force Majeure as defined in Section 2.15.
- **c.** For purposes of credit computation, every month shall be considered to have 720 hours.
- **d.** No credit shall be allowed for an interruption of a continuous duration of less than two (2) hours.
- e. The Customer shall be credited for an interruption of two (2) hours or more at the rate of 1/720<sup>th</sup> of the monthly charge for the facilities affected for each hour that the interruption continues.
- f. This credit applies only to monthly recurring charges and does not affect any charges based upon the Customer's actual usage of the Service(s). This credit applies against future service only and shall not reduce the amount of any outstanding balance. All limitations of liability shall apply to the total of all credits issued.

Credit = 
$$\frac{A}{720}$$
 x B

"A" = Outage time in hours.

"B" = Total monthly fixed, non-usage sensitive charge for affected facility.

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Business Telecom, Inc.
7037 Old Madison Pike, Suite 400 (C)
Huntsville, Alabama 35806 (C)

(N)

# 11. Term Plan Agreements

The initial term of the Term Plan Agreement shall be set forth on such Term Plan Agreement. Upon expiration of the Initial Term, the Term Plan Agreement shall automatically renew on the same terms and conditions (including, without limitation, the rates) for successive one (1) year terms unless either party notifies the other of its intention to terminate the Term Plan Agreement at the end of the initial term or renewal term, as the case may be, which such notice shall be in writing and provided to the other party at least sixty (60) days prior to the expiration of the initial term or the renewal term, as the case may be. In the event of such notice, the Term Plan Agreement shall terminate upon the expiration of the initial term or renewal term, as the case may be. The notice must be in the form of a letter, facsimile or e-mail. The Customer shall notify the Company in writing if the Customer contact person is changed. The Company reserves the right to reject any Customer termination request received from any person other than the designated Customer contact person.

**(O)** 

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ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

# 12. Refusal of Service

The following may not constitute cause for refusal of service to a present or prospective customer:

- **a.** failure of a prior customer to pay for service at the premises to be serviced;
- **b.** failure to pay for a different class of service for a different entity; or
- **c.** failure to pay directory advertising charges.

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EFFECTIVE: February 10, 2010 (C)

ISSUED: January 21, 2010 (**C**)

ISSUED BY: Senior Manager - Regulatory Affairs (C) Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

(N)

(N)

#### 13. Cancellation of Service

A. If the Customer cancels or terminates an order prior to the installation of Services, the Company shall invoice the Customer and the Customer shall pay to the Company the following: (i) all standard installation charges; and (ii) all costs incurred by the Company in connection with such order, including, without limitation, installation and other costs incurred with third parties with respect to such cancelled Service and labor costs for work performed by the Company employees with respect to such order.

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Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (**C**) Huntsville, Alabama 35806 (**C**)

# 13. Cancellation of Service, (Cont'd.)

# B. Cancellation by the Customer without Cause

The Customer's rates and discounts, if any, are provided to the Customer in exchange for the Customer's commitment to obtain the Services for the agreed upon term of the Term Plan Agreement. If the Customer terminates all or any part of the Services obtained under the Term Plan Agreement prior to the expiration of the Initial Term or any Renewal Term then in effect for any reason other than Cause (as set forth in the following 13.(c) below, then, in addition to payment for all Services rendered through the effective termination date, the Customer shall be liable to the Company for liquidated damages, and not as a penalty, an amount equal to the sum of all of the following that apply to the Service(s) terminated by the Customer;

- 1. if the Service terminated is switched long distance, a charge equal to the greater of the following:
  - **a.** 100% of the minimum monthly usage commitment, if any, multiplied by the number of months remaining in the Initial Term or the Renewal Term then in effect; or
  - b. the average of the highest three (3) months billed usage since the beginning of the Term Plan Agreement multiplied by the number of months remaining in the Initial Term or the Renewal Term then in effect.

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Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

- 13. Cancellation of Service, (Cont'd.)
  - B. Cancellation by the Customer without Cause
    - **2.** for each other Service that is terminated, a charge equal to the greater of the following:
      - a. 100% of the sum of the minimum monthly usage commitment, if any, and any monthly recurring charge applicable to the Service terminated, multiplied by the number of months remaining in the Initial Term or the Renewal Term then in effect; or
      - b. the average of the highest three (3) months billed for such terminated Service (including, without limitation, any monthly recurring charge applicable to such Service) since the beginning of the Term Plan Agreement multiplied by the number of months remaining in the Initial Term or the Renewal Term then in effect;

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Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

- 13. Cancellation of Service, (Cont'd.)
  - B. Cancellation by the Customer without Cause, (cont'd.)
    - a charge equal to the total costs and expenses incurred by the Company in connection with installing, providing and removing a Service, including any early termination or cancellation charges incurred by the Company from third parties on the Customer's behalf. In addition, the Company shall be entitled to the cost of collection of the forgoing amounts including, without limitation, court costs, reasonable attorney's fees and interest on past due amounts.

Where the Customer received reduced rates or a discount because the Customer subscribed to more than one Service, the Customer's termination of one Service may result in the forfeiture of the Customer's reduced rates or discount for that Service or Services that are not terminated, and the Customer shall be liable to the Company for the amount of discount received by the Customer for the period from the beginning of the term of the Agreement for such Services up to and including the effective date of the termination of the Service or Services terminated.

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EFFECTIVE: February 10, 2010 (C)

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(N)

(N)

# 13. Cancellation of Service, (Cont'd.)

# C. Cancellation by the Customer with Cause

A customer may have his service disconnected upon written notice to Carrier. The Carrier will hold the customer responsible for payment of all bills for service furnished until the cancellation date specified by the customer or until the date written cancellation notice is received, whichever is later. The Customer must provide 60 days written notice of cancellation in advance.

In the event (i) the Company fails to substantially cure any material default or failure of performance within thirty (30) days after the Company's receipt of the Customer's written notice describing with reasonable specificity such alleged material default or failure of performance, or (ii) if such default cannot be cured within such thirty (30) day period and the Company does within such thirty (30) day period commence such acts as shall be reasonably necessary to substantially cure the default and/or does not diligently complete such acts within a reasonable time, the Customer may terminate the Service(s) for Cause by giving the Company a written notice of termination within fifteen (15) days after the expiration of said thirty (30) day period or such reasonable time period in the event of (ii), above. If the Customer is receiving multiple types of Services, or receiving Services at multiple locations, the Customer's right to terminate Service(s) as set forth in this section shall be limited to termination of the affected Service(s) only or at the affected location(s) only.

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Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

# 13. Cancellation of Service, (Cont'd.)

# **D.** Cancellation by the Company

- 1. Upon such notice as is required by the governing regulatory body (or if no such notice is required, upon forty-eight (48) hours notice), the Company may refuse, terminate, discontinue or limit the use of Service (either temporarily or permanently) to the Customer or withhold the provision of ordered or contracted Service, without liability to the Customer:
  - **a.** if any balance is past due;
  - **b.** if the Customer exceeds its credit limit and does not cure within the applicable notice period referenced above in this section after receipt of such notice, which such notice may be by phone, mail, fax or e-mail;
  - **c.** when necessitated by conditions beyond the Company's control;
  - **d.** for violation of any of the provisions contained in this tariff and/or the Customer's Agreement with the Company, including the Terms and Conditions;
  - **e.** for violation of any law, rule, regulation or policy of any governing authority having jurisdiction over the Service; or
  - by reason of any order or decision of a court, public service commission or federal regulatory body or other governing authority prohibiting the Company from furnishing the Service.

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ISSUED BY: Senior Manager - Regulatory Affairs (C) Business Telecom, Inc.

# 13. Cancellation of Service, (Cont'd.)

# D. Cancellation by the Company, (cont'd.)

- 2. In addition, the Company may immediately and without notice terminate and/or block Services without incurring liability to the Customer for the following reasons:
  - **a.** fraud committed by the Customer or a user of the Customer's Service;
  - **b.** if the Customer refuses to furnish information or furnishes false information essential for billing by the Company or for the Company's determination of the Customer's credit worthiness;
  - c. the Customer indicates that the Customer will not comply with a request from the Company for security for the payment of Services;
  - **d.** the Customer has received notice of cancellation from the Customer's local Service provider; or
  - **e.** the Customer's usage exceeds parameters based on historical usage by the Customer.

In the event the Company permanently terminates Service to the Customer under this section, any agreement between the Customer and the Company, including Terms and Conditions, shall terminate. The Customer shall be liable for all liquidated damages as set forth in Section 13.(2) for all Services terminated under this Section.

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Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C)

# 13. Cancellation of Service, (Cont'd.)

# E. Cancellation as a result of a change in local service provider

The Customer shall notify the Company if the Customer changes its local service provider for any reason, including, without limitation, as a result of a change in physical location. If the Customer obtains only long distance service from the Company, upon a change of local service provider by the Customer, the Company reserves the right to terminate long distance service to the Customer upon thirty (30) days written notice to the Customer. In the event the Company exercises its right to terminate long distance service to the Customer because the Customer changes its local service provider, the Customer shall be liable to the Company only for payment of long distance service provided up to and including the effective date of termination of such long distance service and shall not be liable for any liquidated damages with respect to such long distance service only.

#### F. Final Invoice

Upon termination, the Company shall forward a final invoice to the Customer, which such invoice will include, without limitation, all charges (including, without limitation, recurring charges) incurred up to the effective termination date and all applicable liquidated damages.

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EFFECTIVE: February 10, 2010 (C)

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ISSUED BY: Senior Manager - Regulatory Affairs (C) Business Telecom, Inc.

(N)

(N)

# 13. Cancellation of Service, (Cont'd.)

# G. Company Contact Information for Cancellation

The Customer shall use the following addresses for cancellation and disconnect requests only:

- **1.** FAX 800-292-1057
- 2. Email SEDR@bti.com
- 3. US Mail Business Telecom, Inc., SE Order Group, 4300 Six Forks Road, Raleigh, NC 27609
- **4.** Such request shall include all of the following that apply:
  - **a.** an itemized list of the Service(s) that Customer wishes to disconnect;
  - **b.** the Customer's account number;
  - **c.** affected circuit ID's;
  - **d.** affected telephone numbers; and,
  - **e.** the Customer contact information (i.e., name, address, telephone number, fax number, and email address.

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Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

#### 14. Restoration of Service

- a. Service suspended by the Company and later restored, will be subject to a \$50.00 reconnection fee. Service disconnected by the Company and later re-installed, will be subject to all applicable installation charges, and the Customer will pay such charges prior to reinstallation of service.
- **b.** The use and restoration of certain telecommunications services in emergencies shall be in accordance with the priority system specified in Part 64, Subpart D of the Rules and Regulations of the Federal Communications Commission.

# 15. Force Majeure

The Company's performance hereunder shall be excused in the event of any delay or failure of performance or equipment due to causes beyond the Company's control, including, but not limited to, acts of God, fires, floods, earthquakes, hurricanes, or other catastrophes, national emergencies, insurrections, riots, wars, or other civil commotions, strikes, lockouts, work stoppages or other labor difficulties, criminal actions taken against the Company, cable cuts, unavailability, failure, interruption or capacity limitations of telecommunications facilities or transmission links (digital or analog) and any law, order, regulation or other action of any governing authority or agency thereof.

# 16. Disconnection of Existing Service(s) and Vendor Change(s)

The Customer is responsible for disconnection of services with the Customer's existing telecommunications provider. The Company is not responsible for any fees or other charges assessed against the Customer by the Customer's existing provider for termination of service obtained from such provider or the Customer's failure to terminate services with such provider. In addition, the Customer is responsible for all charges assessed by the Customer's phone system vendor and other third parties incurred in connection with the installation or alteration of the Company Services.

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ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C)

#### B. – REGULATIONS, (CONT'D.)

### 17. Assignments

The Customer may not transfer or assign the Customer's Agreement with the Company, including the Terms and Conditions, or use of any of the Services (including resale and subtending of Internet service) without the written consent of the Company, which such consent shall be at the sole and absolute discretion of the Company. All regulations and conditions contained in this Tariff shall be binding on the Customer and his/her respective personal and legal representatives, successors and permitted assigns.

# 18. Special Service

Labor and expenditures required by Customer to provide service outside the scope of normal services. This class of service includes, without limitation, services whereby Company is required to incur unusual costs for engineering, purchases, labor or other related costs to provide the Customer-requested service.

#### 19. Modification

Company reserves the right to modify its rates and service policies at any time, subject to approval of the West Virginia Public Service Commission and compliance with applicable notification requirements.

# 2.0 Taxes and Other Charges

All state and local taxes (i.e., gross receipts tax, sales tax, municipal and county utilities tax) are listed as separate line items, are not included in the quoted rates, and are the responsibility of the Customer. The Customer is also responsible for the payment of any use, excise, access, franchise and license fees or other local, state and federal taxes, charges or surcharges (however designated) excluding taxes on the Company's net income, imposed on or based upon the provision, sale or use of services. Any taxes imposed by a local jurisdiction will only be recovered from those Customers located in the affected jurisdiction. It shall be the responsibility of the Customer to pay any such taxes that subsequently become applicable retroactively.

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Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

EFFECTIVE: February 10, 2010 (C)

# (C) (C)

# Cancels 1<sup>st</sup> Revised Page 22.13

# B. - REGULATIONS, (CONT'D.)

# 21. Designation of Company Contact

The Customer is required to designate a contact person to the Company who is empowered to transact all correspondence with the Company regarding the Customer's account. Specifically, the Customer Contact will be responsible for corresponding with the Company on all moves, adds, changes, disputes and cancellation requests. The Company will neither accept nor be bound by any request not submitted by the specified Company Contact. Any change by the Customer pertaining to the Company Contact must be provided to the Company in either written or verbal format.

#### 22. Return Check Charge

A return check charge in an amount consistent with applicable state law will be assessed for all checks returned by a bank or other financial institution for: Insufficient or uncollected funds, closed account, apparent tampering, missing signature or endorsement, or any other insufficiency or discrepancy necessitating return of the instrument at the discretion of the drawee bank or other financial institution.

Return Check Charge, per occurrence: \$15.00

# 23. Payphone Surcharge

In order to recover the Company's expenses to comply with the FCC's pay telephone compensation plan effective on October 7, 1997 (FCC 97-371) and amended by Report and Order released August 12, 2004 (FCC 04-182), an undiscountable per call charge is applicable to all interstate, intrastate and international calls that originate from any domestic pay telephone used to access the Company's services. The Public Pay Telephone Surcharge, which is in addition to standard rates, terms and pricing guide usage charges and any applicable service charges and surcharges associated with the Company's service, applies for the use of the instrument used to access the Company service and is unrelated to the Company's service accessed from the pay telephone.

Pay telephones include coin-operated and coinless phones owned by local telephone companies, independent companies and other interexchange carriers. The Public Pay Telephone Surcharge applies to the initial completed call and any reoriginated call (i.e., using the "#" symbol).

Whenever possible, the Public Pay Telephone Surcharge will appear on the same invoice containing the usage charges for the surcharged call. In cases where proper pay telephone coding digits are not transmitted to the Company prior to completion of a call, the Public Pay Telephone Surcharge may be billed on a subsequent invoice after the Company has obtained information from a carrier that the originating station is an eligible pay telephone.

The Public Pay Telephone Surcharge does not apply to calls placed from pay telephones at which the Customer pays for service by inserting coins during the progress of the call.

ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs

Business Telecom, Inc. 7037 Old Madison Pike, Suite 400

7037 Old Madison Pike, Suite 4 Huntsville, Alabama 35806 (O)(N) (N)

#### C. DESCRIPTION OF SERVICE

#### 1. General

BTI provides direct dialed, travel card and operator assisted long distance telecommunications services originating and terminating within the State of West Virginia. Rates for these services may vary by product type, call duration, mileage and time of day. All BTI services are available 24 hours a day, seven days a week.

# 2. Timing of Calls

Long distance charges are based on the actual usage of BTI's network. Chargeable time begins when the called party answers, or when the billed party of a collect or person call accepts the charges. Chargeable time ends when either party disconnects.

Minimum call durations and rounding of usage measurements for billing purposes are specified in Section 4 of this tariff for each service provided by the Company.

#### **Computation of Charges**

For the computation of charges, the duration of each call is measured and rounded up to the applicable billing increment, then multiplied by the applicable rate and if the computed charge for any individual call results in a fraction of a cent, the fraction is then rounded up to the next whole cent on a per call basis. For example, a service may provide that each call will be charged a minimum of 18 seconds and thereafter timed in 6-second increments; therefore, under this example, a 10-second call will be rounded up to 18 seconds (0.3 minutes), and a 44-second call will be rounded up to 48 seconds (0.8 minutes). If, after multiplying the billing increment by the applicable rate, the computed charge for an individual call results in a fraction of a cent, the fraction is rounded up to the next whole cent (for example, \$1.523 would round up to \$1.53). Once the charge for each call is computed as described above, the calls are summed on the Customer's invoice.

There is no billing applied for incomplete calls.

The appropriate rates apply for day, evening and night/weekend calls based on the following chart.

Times	Mon	Tues	Wed	Thur	Fri	Sat	Sun
8:00 am to 5:00 pm*	Daytime Period						
5:00 pm to 11:00 pm*	Evening Period				Eve.		
11:00 pm to 8:00 am*	Night/Weekend Period		•				

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# 2. Timing of Calls, (Cont'd.)

The appropriate rates apply for Peak and Non-Peak calls based on the following chart.

Times	Mon	Tues	Wed	Thur	Fri	Sat	Sun
8:00 am to 5:00 pm*	Peak Period						
5:00 pm to 8:00 am*	Non-Peak Period			-			

<sup>\* -</sup> to but not including

The evening rates apply to the holidays listed below unless a lower rate normally applies:

New Year's Day January 1

Memorial Day Nationally Recognized Day

Independence Day July 4

Thanksgiving Day Nationally Recognized Day

Christmas Day December 25

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#### 3. Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers and associated vertical and horizontal coordinates that are produced by Bell Communications Research in the NPA-NXX V & H Coordinates Tape and Bell's NECA Tariff No. 4.

Formula =

$$\sqrt{\frac{(V1-V2)^2+(H1-H2)^2}{10}}$$

#### 4. Directory Assistance

# 4.1 Directory Assistance Service

This service is provided on a pass-through basis to a carrier offering directory assistance. Billing is provided by Company at a flat rate per call provided the Customer dials Directory Assistance using the Company switch. Charges for Directory Assistance shall not be applied to subscribers who are blind or physically handicapped to the extent they are unable to use the telephone directory. Rates for this service can be found in Section D of this Tariff.

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# 4. Directory Assistance, (Cont'd.)

# **(C)**

# **4.2 Directory Assistance Call Completion**

Directory Assistance Call Completion (DACC) is an optional service available for business and residential Customers accessing the Company's Directory Assistance Service. Directory Assistance Customers may choose to have the Company Directory Assistance Operator complete the call to the telephone number requested without requiring the Customer to redial the number. A Directory Assistance Call Completion Surcharge will apply whether or not the call is answered by the called party or the calling party receives a busy signal. These charges are in addition to the Directory Assistance charge for determining the telephone number requested by the Customer and in addition to any applicable Operator Service charges associated with placing the call.

This service is available where facilities permit and may not be available to all Customers.

(1) Per Call Completion requested:

\$0.45

#### (2) <u>Per Minute Rate:</u>

The per minute rate shall be the per minute rate of the 1+ plan the Customer is subscribed to or enrolled in at the time of the call.

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# 4. Service Offerings

#### 1. BTI One Plus Services

BTI One Plus Services are available for business and residential customers who; 1) subscribe their local access lines to BTI's network, 2) dial the Company's accesss code to gain access to the BTI network, or 3) purchase dedicated access facilities from other service providers to connect their premises to BTI's network facilities.

BTI One Plus Services are listed in Section D following. The minimum and additional billing increments, as well as any applicable recurring and non-recurring charges are provided for each specific service.

#### 2. BTI Travel Card Services

BTI Travel Card Service permits customers to place calls using BTI's service when away from their primary place of business or residence. Callers must dial an "800" access code and individual identification number to use the service.

BTI Travel Card Services are listed in Section D following. The minimum and additional billing increments, as well as any applicable per call service charges are provided for each specific service.

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### C. DESCRITTON OF SERVICE, (CONT. D.)

## 4. Service Offerings, (Cont'd.)

# 3. BTI Operator Services

BTI Operator Services are available to subscriber locations which offer their telephones for the use of the transient public. BTI provides the following billing arrangements for End Users of BTI's Operator Services:

### a) Customer Dialed Calling/Credit Card

This is a service whereby the end user dials all of the digits necessary to route and bill the call without any operator assistance. Such calls may be billed either to a telephone company issued calling card or a commercial credit card.

# b) Operator Station

This is a service whereby the caller places a non-person-to-person call with the assistance of an operator (live or automated). When placing an operator station call, the caller is connected to a non-specified individual at the terminating end. Such calls may be billed to a calling card, credit card, the called number (collect) or a valid third party telephone number.

## c) Person-to-Person

This is a service whereby the person originating the call specifies to BTI's operator a particular person to be reached, or a particular person, station, room number, department, or office to be reached through a PBX attendant. Person-to-person calls may be billed to a calling card, credit card, the called number (collect) or a valid third party telephone number.

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#### D. RATES AND CHARGES

#### 1. General

In addition to charges based on usage, the following charges will apply to all classes of Customers.

1.	Additional Customer Identification Numbers:	Free	
2.	Project Codes:	Installation	Monthly
	Unrestricted	\$ 0	\$ 0
	Restricted	\$10	\$10
<b>3.</b>	Management Reports:	Free	

#### 2. Directory Assistance

This service is provided on a pass-through basis to a carrier offering directory assistance. Billing is provided by Company at a flat rate of \$0.75 per call provided the Customer dials Directory Assistance using the Company switch. Charges for Directory Assistance shall not be applied to subscribers who are blind or physically handicapped to the extent they are unable to use the telephone directory.

#### 3. Promotions

From time to time, Company may offer Promotions of limited duration. Promotions will be offered on a non-discriminatory basis.

Any marketing efforts will clearly indicate to the potential customers the nature of the transaction which is being offered. Materials submitted to prospective customers will clearly indicate that those customers will be changing their long distance carrier if they accept such solicitation.

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### D. RATES AND CHARGES, (CONT'D.)

# S, (CONT'D.) (C)

# 3. Promotional Rates, (Cont'd.)

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# 3.1 Sixty Minutes for 14 a Minute Promotion

BTI will offer the following intrastate promotion to Customers who sign up for the Company's complimentary interstate promotion through March 1, 1996. To be eligible, Customers must: 1) contact the Company to request the promotion, or 2) respond positively to marketing material from the Company or an authorized agent. The Customer must designate the Company as its primary interexchange carrier. As long as the Customer remains presubscribed to BTI's network, the following intrastate rates will apply: \$0.13 per minute for all Off-Peak period intrastate calls, and \$0.19 per minute for all Peak period intrastate calls. Calls will be billed in whole minute increments following an initial billing period of one minute. Additionally, during the first three months of full billing, the Customer will receive twenty (20) promotional minutes of Off-Peak or Peak calling for \$0.01 per minute. The promotional minutes cannot be carried forward into subsequent months or pulled forward into the current month. The rates and promotional minutes stated above do not apply to calls using the Company's Travel Services.

#### 3.2 Minutes on Us Promotion II

BTI will offer the following intrastate promotion to Customers who sign-up for the Company's complimentary interstate promotion through February 28, 1996. To be eligible, Customers must: 1) contact the Company to request the promotion, or 2) respond positively to marketing material from the Company or an authorized agent. The Customer must designate the Company as its primary interexchange carrier. As long as the Customer remains presubscribed to BTI's network, the following intrastate rates will apply: \$0.139 per minute for all Peak period outbound and inbound intrastate calls, and \$0.139 per minute for all Off-Peak period outbound and inbound intrastate calls. Calls will be billed in six (6) second increments following an initial billing period of eighteen (18) seconds. Additionally, the Customer will receive up to 200 minutes of combined interstate and intrastate usage at no charge in the first full month of billing; and up to 200 minutes of combined interstate and intrastate usage at no charge in the seventh full month of billing. If the Customer uses less than 200 minutes per month in the first or seventh month the entire month's usage will be no charge. The free minutes will only apply in the months specified above and will not carry over to future months. The free minutes each month will be applied chronologically regardless of whether the call is interstate or intrastate. The rates and free minutes stated above do not apply to calls using the Company's Travel Services.

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Promotional Rates, (Cont'd.)

3.2 [Reserved for Future Use]

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# D. RATES AND CHARGES, (CONT'D.) **(C)** 4. **Referral Program** Monthly recurring charges may be waived for new Customers who provide the Company with five (5) new Customer referrals within 90 days of subscribing. 5. [Reserved for Future Use] **(C)** [Reserved for Future Use] 6. **(C) (O)** [AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR (N) CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.] (N) ISSUED: January 21, 2010 (C) EFFECTIVE: February 10, 2010 (C) ISSUED BY: Senior Manager - Regulatory Affairs (C) Business Telecom, Inc. 7037 Old Madison Pike, Suite 400 (C)

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# 7. Exemptions and Special Rules

## 1. Discounts for Hearing Impaired Customers

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period. Discounts do not apply to surcharges or per call add on charges for operator service when the call is placed by a method that would normally incur the surcharge.

# 2. Operator Assistance for Handicapped Persons

Operator station surcharges will be waived for operator assistance provided to a caller who identified him or herself as being handicapped and unable to dial the call because of a handicap.

## 3. Directory Assistance for Handicapped Persons

There is no charge for Directory Assistance for calls from handicapped persons. Such persons must contact the Company for credit on their directory assistance calls.

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8. **Econocall Service** is the basic long-distance service offered to business and residential Customers. The following charges will apply to all Econocall Service Customers.

1. Installation Charge: Not applicable 2. \$0.00 Monthly Access:

3. Minimum Billing Increment: 1 minute Additional Billing Increment: 4.

whole minutes

5. Usage Charges:

#### **Intrastate Per Minute Rates:**

	D	ay	Evening		Night	
Mileage	First	Add'l	First	Add'l	First	Add'l
Range	Minute	Minutes	Minute	Minutes	Minute	Minutes
1-10	\$0.2600	\$0.1600	\$0.1800	\$0.1400	\$0.1400	\$0.1100
11-22	\$0.3200	\$0.2300	\$0.2300	\$0.1500	\$0.1500	\$0.1300
23-55	\$0.3800	\$0.2750	\$0.2700	\$0.1930	\$0.1900	\$0.1350
56-124	\$0.4300	\$0.3350	\$0.3100	\$0.2380	\$0.2300	\$0.1700
125-292	\$0.4700	\$0.3800	\$0.3400	\$0.2630	\$0.2500	\$0.1900

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#### **(C)**

# 8. Econocall Service (Cont'd.)

#### **(C)**

(N)

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#### **6.** Discounts:

Discounts based on dollar volume are available as follows:

Dollar Volume		Discount
From	То	
\$25.00	\$99.00	2.0%
\$100.00	\$100.00 +	5.0%

#### **7.** Other:

# **TDD Discount**

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by or to properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communication with hearing or speech impaired persons will receive, upon request, credit on charges for all intrastate toll calls placed between TDDs. The credit will be limited to usage charges and will be given on a subsequent bill.

TDD Discount: 50%

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### D. RATES AND CHARGES, (CONT'D.)

**9. Travel Service** allows Customers to initiate calls within the State of West Virginia using a touchtone telephone. It involves dialing an access number (local or 800), followed by the Customer's authorization code (Customer Identification Number), and then the called number.

Installation Charge: Not applicable
 Monthly Access: \$0.00
 Minimum Billing Increment: 30 seconds

**4.** Additional Billing Increment: 6 seconds

**5.** Usage Charges:

Mileage Range	Day	Evening	Night
All Miles	\$0.2200	\$0.1800	\$0.1800

Per call initiation charge: \$0.60

6. Discounts:
Not applicable.

**7.** Other:

Not applicable.

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**10. Dial WATS Service** - Charges for Intrastate Dial WATS Service depend on whether the Customer is using the Service as an adjunct to Interstate Dial WATS I or Intrastate Dial WATS II. Charges are the same regardless of whether the Customer uses 1+ Service.

1. Installation Charge: Not applicable

2. Monthly Access: \$50.00 Dial WATS I; \$10.00 Dial WATS II

3. Minimum Billing Increment: 30 seconds4. Additional Billing Increment: Six seconds

**5.** Usage Charges:

Mileage Range	Day	Evening	Night
Dial WATS I IntraLATA	\$0.2200	\$0.2200	\$0.2200
Dial WATS I InterLATA	\$0.1900	\$0.1520	\$0.0950
Dial WATS II IntraLATA	\$0.1750	\$0.1400	\$0.0970
Dial WATS II InterLATA	\$0.1750	\$0.1400	\$0.0970

**6.** Discounts:

Volume Discount is offered on any monthly bill which has total usage charges for Dial WATS I and Dial WATS II.

Dollar '	Discount	
From	То	
\$2,500	\$2,500 +	10%

**7.** Other:

Not applicable.

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#### 11. Premier WATS I

Installation Charge: Not applicable
 Monthly Access: \$10.00
 Minimum Billing Increment: 30 seconds
 Additional Billing Increment: 6 seconds

**5.** Usage Charges:

#### **A.** Intrastate/InterLATA Per Minute Rates:

Mileage Range	Day	Evening	Night
All Miles	\$0.2100	\$0.1575	\$0.1050

#### **B.** Intrastate/IntraLATA Per Minute Rates:

Mileage Range	Day	Evening	Night
All Miles	\$0.2200	\$0.2200	\$0.2200

**6.** Discounts: Applies to interstate and intrastate calls.

Dollar '	Incremental	
From	То	Discount
\$0.00	\$100.00	0%
\$200.00	\$1,000.00	7%
\$1,001.00	over	15%

#### **7.** Other:

Not applicable.

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#### 12. **Premier WATS II**

1. Installation Charge: Not applicable 2. Monthly Access: \$10.00 3. Minimum Billing Increment: 30 seconds 4. Additional Billing Increment: 6 seconds

Usage Charges: 5.

#### A. Intrastate/InterLATA Per Minute Rates:

Mileage Range	Day	Evening	Night
All Miles	\$0.1950	\$0.1870	\$0.1770

#### Intrastate/IntraLATA Per Minute Rates: В.

Mileage Range	Day	Evening	Night
All Miles	\$0.2200	\$0.2200	\$0.2200

#### 6. Discounts:

Applies to interLATA and intraLATA calls.

Dollar	Incremental	
From	То	Discount
\$0.00	\$100.00	0%
\$101.00	\$500.00	5%
\$501.00	\$1,500.00	10%
\$1,501.00	\$5,000.00	15%
\$5,001.00	\$5,001.00 +	20%

#### 7. Other:

Not applicable.

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- **13. Unlimited WATS** is a dedicated access service offering six second incremental billing, with itemized billing available.
  - **1.** Installation Charge:
    - a) \$140.00 per line within 25 miles of POP site.
    - **b)** Over 25 miles on individual case basis.

Monthly Access: \$125.00 per line
 Minimum Billing Increment: 30 seconds
 Additional Billing Increment: 6 seconds

**5.** Usage Charges:

Day	Evening	Night
\$0.1450	\$0.1200	\$0.0900

# **6.** Discounts:

Dollar		
From	To	Discount
\$0.00	\$5,000.00	0%
\$5,000.01	\$7,500.00	5%
\$7,500.01	\$10,000.00	7%
\$10,000.01	\$12,250.00	10%
\$12,250.01	\$15,000.00	12%
\$15,000.01	\$15,000.01 +	15%

**7.** Other:

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#### 14. Association Discount

Commercial Association members who subscribe to any of the Company's services will receive a discount on the member's regular monthly statement based on the collective toll (day, evening, or night) usage billings of all Association members. The discount will be in accordance with the schedule shown below.

Collective Bi	Volume	
From	To	Discount
\$10,000	\$49,999	2%
\$50,000	\$74,999	3%
\$75,000	\$99,999	4%
\$100,000	Over	5%

The applicable processing fee for new customers will be waived for Association members who become Company Customers.

Monthly service charges, access charges or other applicable charges will remain in effect.

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#### 15. Premier 1 WATS Service

Installation Charge: Not applicable
 Monthly Access: \$10.00
 Minimum Billing Increment: 30 seconds
 Additional Billing Increment: 6 seconds

**5.** Usage Charges:

# **A.** InterLATA calling:

Dollar '	Per Minute	
From	To	Rate
\$0	\$500	\$0.1800
\$501	\$1,500	\$0.1700
\$1,501	1,501 +	\$0.1650

# **B.** IntraLATA calling:

Per minute: \$0.1800

IntraLATA calling will apply toward the volume discounts outlined above in subparagraph A. The calling timing provisions outlined in paragraphs 3 and 4 also apply. Access will be on a 1+ or dial up basis depending upon availability in the local service area.

- **6.** Discounts:
- **7.** Other:

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#### 16. Premier Residential Service

Installation Charge: Not applicable
 Monthly Access: \$0.00
 Minimum Billing Increment: 30 Seconds
 Additional Billing Increment: 6 Seconds

**5.** Usage Charges:

#### **Intrastate/IntraLATA**

Day: \$0.2150 Evening: \$0.1650 Night: \$0.1400

Access will be on a 1+ or dial up basis depending upon availability in the local service area.

**6.** Discounts:

**7.** Other:

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**(C)** 

- 17. Corporate 800 Service access is provided through dedicated T-1 access facilities. Installation and monthly access will be provided by local exchange carrier at their tariffed rates.
  - **1.** Installation Charges:

**A.** Set Up Fee: \$50.00

**B.** Customer Service Unit Installation: \$75.00

**2.** Monthly Charges:

A. Monthly Service Charge: \$20.00
B. Customer Service Unit Monthly Charge: \$35.00
3. Minimum Billing Increment: 18 Seconds.
4. Additional Billing Increment: 6 Seconds.

**5.** Usage Charges:

	Da	ay	Eve	ning	Ni	ght
Mileage	First	Add'l	First	Add'l	First	Add'l
Range	Minute	Minutes	Minute	Minutes	Minute	Minutes
All Miles	\$0.1250	\$0.1250	\$0.1050	\$0.1050	\$0.0880	\$0.0880

**6.** Discounts:

Volume Discounts

Dollar '	Incremental	
From	To	Discount
\$0	\$9,999	0%
\$10,000	\$29,999	15%
\$30,000	\$30,000 +	20%

**7.** Other:

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rates.

18.

### D. RATES AND CHARGES, (CONT'D.)

**Corporate WATS Service** is designed for large volume long distance users. Access is provided through dedicated T-1 access facilities. Installation and monthly access may be provided by the local exchange carrier at their interstate special tariffed rates. At locations where Company facilities exist, access may be provided in units equivalent to 1/24th of a T-1 access facility. Installation charges and monthly access rates for this service will be charged by the Company in accordance with its interstate

Installation Charge: \$0.00
 Monthly Access: \$0.00
 Minimum Billing Increment: 18 Seconds
 Additional Billing Increment: 6 Seconds

**5.** Usage Charges:

	Da	ay	Eve	ning	Ni	ght
Mileage	First	Add'l	First	Add'l	First	Add'l
Range	Minute	Minutes	Minute	Minutes	Minute	Minutes
All	\$0.1100	\$0.1100	\$0.1020	\$0.1020	\$0.0950	\$0.0950

6. Discounts:
Volume Discounts

Dollar '	Incremental	
From	To	Discount
\$0	\$4,999	0%
\$5,000	\$24,999	5%
\$25,000	+	10%

**7.** Other:

A. Customer Service Unit Installation \$75.00
 B. Customer Service Unit Monthly Charge \$35.00

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# D. RATES AND CHARGES, (CONT'D.)

**19. Premier 1 Plus Service** is a combined WATS/800 service for large volume users provided through switched access.

1.	Installation Charge:	\$20.00
2.	Monthly Access:	\$20.00
<b>3.</b>	Minimum Billing Increment:	30 seconds
4.	Additional Billing Increment:	6 seconds

**5.** Usage Charges:

**A.** Intrastate/InterLATA Per Minute Rates:

Usage Range	Rate
\$0-500	\$0.1800
\$501-1,500	\$0.1700
\$1,501+	\$0.1650

**B.** Outgoing/IntraLATA Per Minute Rates:

Mileage Range	Rate
All	\$0.1800

6. Discounts:
Not applicable.

**7.** Other:

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20. Premier Direct Service is designed for large volume long distance users needing dedicated T-1 services. Installation and monthly access may be provided by the local exchange carrier at their interstate special tariffed rates. At locations where Company facilities exist, access may be provided in units equivalent to 1/24th of a T-1 access facility. Installation charges and monthly access rates for this service will be charged by the Company in accordance with its interstate rates.

1. Installation Charges

**A.** Set Up: \$50.00

**B.** Customer Service Unit Installation: \$75.00 (Customer Service Unit is a diagnostic unit which permits off-site testing of the customer's lines.)

**2.** Monthly Charges:

A. Monthly Service Charge: \$20.00
B. Customer Service Unit Monthly Charge: \$35.00
Minimum Billing Increment: 18 seconds
Additional Billing Increment: 6 seconds

**5.** Usage Charges:

**3.** 

4.

Intrastate/InterLATA Per Minute Rates:

Usage	Incremental
Range	Rate
\$0-1,500	\$0.1350
\$1,501-2,500	\$0.1300
\$2,501-5,000	\$0.1250
\$5,001-7,500	\$0.1200
\$7,500+	\$0.1150
Evening, Night & Weekend Hours	\$0.1000

- **6.** Discounts:
- **7.** Other:

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# 21. Expanded 800 Service Options

The following optional enhanced features may be used in conjunction with any BTI 800 service.

Enhanced 800 Features	Install	Change	Monthly
NPA Blocking	\$150	\$ 50	\$ 0
NPA/NXX Blocking	\$150	\$ 50	\$ 0
Time of Day Routing	\$100	\$ 50	\$ 50
Day of Week Routing	\$100	\$ 50	\$ 50
Holiday Routing	\$100	\$ 50	\$ 0
Uniform Call Distribution	\$100	\$100	\$ 0
Dialed Number Identification Svc.	\$450	\$ 50	\$ 50
Route Advance	\$100	\$ 50	\$ 50
Area Code Routing	\$100	\$ 50	\$ 50
Percentage Call Allocation	\$100	\$ 50	\$ 50
Intercept 800 (\$0.10 per call over 500 calls)	\$ 10	\$ 0	\$ 10

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#### D. RATES AND CHARGES, (CONT'D.)

22. **Pre-Paid Call Service** is offered at the flat, per-minute rate listed below, twenty-four (24) hours a day, seven days a week.

Denomination	Per	Per Call	Units
	Minute Rate	Surcharge	Per Minute
Various Increments	\$0.2000	\$0.2000	1 unit per minute

Company agrees to refund any amounts remaining on a Pre-paid Call Service calling card upon physical return of the card. Refund will only be issued upon a showing that the service provided by Company has failed to meet either the service requirements set forth in the Commission's rules and regulations, or the general standards of quality applicable to the industry. To qualify for a refund, a user must return the card to Company within 3 months of the original purchase and submit in writing detailed information on the basis for any requested refund. Company will promptly investigate and advise the user as to its findings and disposition.

For consideration of any disputed charges, a user may discuss the dispute with a Company representative, providing detailed information on the basis for any requested adjustment, either verbally or in writing, within 30 days of the date the disputed call is placed.

All federal, state and local taxes (e.g., excise tax, gross receipts tax, sales tax, municipal utilities taxes) are included in the tariffed rates above.

A wholesale discount applies for larger volume commitments, but the end user per minute rate will not vary from the rate specified in the table above.

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**23. Universal WATS** is a service designed for large volume Customers needing dedicated outbound long distance service.

Installation Charge: \$100.00 per WATS access line
 Monthly Access: \$36.50 per WATS access line

3. Minimum Billing Increment: 30 seconds4. Additional Billing Increment: 6 seconds

**5.** Usage Charges:

Band	Day	Evening	Night
All Miles	\$0.155	\$0.140	\$0.121

#### **6.** Discounts:

Dollar Volume		
From	To	Discount
\$0.00	\$500.00	0%
\$501.00	\$2,000.00	10%
\$2,001.00	\$5,000.00	15%
\$5,001.00	over	18%

**7.** Other:

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**24. Premier Basic Service** is offered to Customers who normally bill below \$100 per month. The service is billed at a postalized rate. Billing is in six (6) second increments following a minimum billing duration of thirty (30) seconds.

1.	Installation Charge:	\$0.00
2.	Monthly Access:	\$0.00
<b>3.</b>	Minimum Billing Increment:	30 seconds
4.	Additional Billing Increment:	6 seconds

**5.** Usage Charges:

**Intrastate Per Minute Rates:** 

	D	ay	Evening		Ni	ght
Mileage	First	Add'l	First Add'l		First	Add'l
Range	Minute	Minutes	Minute	Minutes	Minute	Minutes
All	\$0.2000	\$0.2000	\$0.1600	\$0.1600	\$0.1600	\$0.1600

**6.** Discounts:

**7.** Other:

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**25. Personal 800 Service** is offered to Customers for toll-free inbound service. The service is billed at a postalized rate. Billing is in six (6) second increments following a minimum billing duration of thirty (30) seconds. Customers are provided Authorization Codes to direct the incoming call to a particular local access line.

1.	Installation Charge:	\$0.00
2.	Monthly Access:	\$5.00
<b>3.</b>	Minimum Billing Increment:	30 seconds
4.	Additional Billing Increment:	6 seconds

**5.** Usage Charges:

Band	Day	Evening	Night
All Mileage	\$0.2200	\$0.1625	\$0.1385

**6.** Discounts:

**7.** Other:

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# D. RATES AND CHARGES, (CONT'D.)

**Guestcall II** is offered to the hospitality industry where usage is primarily during off-peak periods. Guestcall is billed in six (6) second increments following an initial billing period of thirty (30) seconds. Guestcall Customers must have actual off-peak usage equal to or greater than 60% of all traffic.

Installation Charge: \$0.00
 Monthly Access: \$25.00

- **3.** [Reserved for Future Use]
- **4.** [Reserved for Future Use]
- **5.** Usage Charges:

Band	Day	Evening	Night
All Mileage	.1850	.1500	.1500

### **6.** Discounts:

Dollar Volume		Retroactive
From	To	Discount
\$0.00	\$499.99	0%
\$500.00	\$2,499.99	5%
\$2,500.00	\$9,999.99	7%
\$10,000.00	over	10%

**7.** Other:

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**27. Academic Edge** is a program for colleges and universities to provide service to students, faculty and staff. Depending on volume generated, service is provided by dedicated T-1 or switched access. End Users are billed the rates below.

**1.** Installation Charge: Not applicable

Monthly Access: \$0.00
 Minimum Billing Increment: one minute
 Additional Billing Increment: whole minute

**5.** Usage Charges:

**Intrastate Per Minute Rates:** 

	D	ay	Evening		Night	
Mileage	First	Add'l	First	Add'l	First	Add'l
Range	Minute	Minutes	Minute	Minutes	Minute	Minutes
1-10	\$0.2600	\$0.1600	\$0.1800	\$0.1400	\$0.1400	\$0.1100
11-22	\$0.3200	\$0.2300	\$0.2300	\$0.1500	\$0.1500	\$0.1300
23-55	\$0.3800	\$0.2750	\$0.2700	\$0.1930	\$0.1900	\$0.1350
56-124	\$0.4300	\$0.3350	\$0.3100	\$0.2380	\$0.2300	\$0.1700
125-292	\$0.4700	\$0.3800	\$0.3400	\$0.2630	\$0.2500	\$0.1900

**6.** Discounts:

**7.** Other:

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**28. Premier 1-800 Service** is an inbound service offered on a flat-rate, postalized basis. Calls are billed in six (6) second increments following an initial billing period of thirty (30) seconds. Service is provided over standard local access lines.

1.	Installation Charge:	\$0.00
2.	Monthly Access:	\$20.00
<b>3.</b>	Minimum Billing Increment:	30 seconds
4.	Additional Billing Increment:	6 seconds

**5.** Usage Charges:

Dollar '	Incremental	
From	To	Pricing
\$0.00	\$500.00	\$0.2100
\$500.01	\$1,500.00	\$0.2000
\$1,500.01	Over	\$0.1900

**6.** Discounts:

**7.** Other:

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**29. Private Line Service.** This product is offered in the form of discrete intrastate communications facilities which are dedicated to the specific Customer and are billed at fixed monthly rates. Private Line services consist of two components; 1) interexchange service between two of the Company's points of presence, and 2) local access between the Customer's Premise and the Company's point of presence.

# 1. Interexchange Service Rates

The Customer's monthly recurring interexchange service charges consist of a fixed rate and a per mile charge based on the airline mileage between the Company's points of presence serving the two Customer locations connected via the Private Line Service.

#### a. Analog Rates - per channel

Mileage	Fixed	Per Mile
1-50	\$66.55	\$2.64
51-101	\$137.32	\$1.22
101-over	\$229.28	\$0.29

# **b.** Digital Rates (DDS) - per channel

Mileage	Fixed	Per Mile
1-50	\$66.55	\$2.64
51-101	\$137.32	\$1.22
101-over	\$229.28	\$0.29

# **c.** T-1.5 Rates - per 24 channels

Mileage	Fixed	Per Mile
1-over	\$518.42	\$9.92

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(N) (N)

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#### **(C)**

#### 29. Private Line Service, (Cont'd.)

## **(C)**

(N)

(N)

#### 2. Local Access Rates

Local access service to connect the Customer's premise to the Company's point of presence is charged by the serving local exchange carrier, or other carrier if applicable. These local access charges may be billed directly to the Customer by the local exchange carrier or passed through at cost to the Customer when billed by the Company.

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## **30.** [Reserved for Future Use]

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## 31. [Reserved for Future Use]

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## D. RATES AND CHARGES, (CONT'D.)

**32. Travel Service Plus** allows Customers to initiate calls within the State of West Virginia using any touchtone telephone. It involves dialing an access number (local or 800), followed by the Customer's authorization code (Customer Identification Number), and then the called number.

1. Installation Charge: Not applicable

Monthly Access: \$0.00
 Minimum Billing Increment: 30 seconds
 Additional Billing Increment: 6 seconds

**5.** Usage Charges:

Mileage Range	Day	Evening	Night
All Miles	\$0.2700	\$0.2700	\$0.2700

Per call initiation charge: \$0.25

**6.** Discounts:

**7.** Other:

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33. Hospitality Plus is a one plus outbound and/or inbound business service offered to hotels, motels and other locations which make their phones available to the public. A minimum one-year term commitment is required. Discounted Hospitality Plus rates apply when, 1) combined inbound and outbound one plus usage is less than 25% of all traffic originating from the location, and 2) 60% of inbound and outbound one plus usage is during the off-peak period.

1. Installation Charge: Not applicable

Monthly Access: \$0.00
 Minimum Billing Increment: 30 seconds
 Additional Billing Increment: 6 seconds

**5.** Usage Charges:

All Miles	One Year Term Plan	
Outbound	\$0.1400	
Inbound	\$0.1300	

Customers who are not eligible for the discounted rates as described above will be billed \$0.155 per minute of use.

#### **6.** Discounts:

A three percent (3%) discount applies on usage under a two-year term plan. No other discounts apply.

## **7.** Other:

If the customer cancels the one year minimum term or two year optional term before expiration, the customer will be billed for all remaining months an amount equal to \$350 per month for the one year term and \$250 per month for the two year term.

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**34. Conference Plus** allows Customers to arrange two-way voice communications between two or more stations. Conference Plus setup is available through a Company operator or through 1-800 "Meet-Me" origination. Charges for Conference Plus consist of usage charges for each connected station, plus a per call setup charge for each connected station. The Customer is billed all usage and setup charges for all stations.

1. Installation Charge: Not applicable.

2. Monthly Access: \$0.00

3. Minimum Billing Increment: One minute each station4. Additional Billing Increment: One minute each station

5. Usage Charges:

	Per Station Charges			
Time of Day	Per Minute Usage Per Call Setup			
12:00 AM Monday – 11:59 PM Friday	\$0.39	\$2.50		
12:00 AM Saturday – 11:59 PM Sunday	\$0.24	\$2.50		

#### **6.** Discounts:

Dollar Volume		Retroactive
From To		Discount
\$0.00	\$499.99	0%
\$500.00	\$999.99	8%
\$1,000.00	\$1,499.99	10%
\$1,500.00	over	12%

7. Other:

Not applicable.

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**Operator Services** The use of the Company's Operator Services allows Customer to select from the special call handling or billing arrangements specified below. Call, rates, charges, and applicable service charges will be assessed to the call originator, the called party's telephone number or a third party's telephone number based upon the call type (i.e., operator dialed, collect, third party billed, or customer dialed credit card billed, without the use of an operator's assistance) initiated by the call originator and the appropriate acknowledgement of other parties, where applicable.

Intrastate Usage Charges: (interLATA and IntraLATA)

	D	ay	Eve	ning	Ni	ght
Mileage	First	Add'l	First	Add'l	First	Add'l
Range	Minute	Minutes	Minute	Minutes	Minute	Minutes
1-10	\$0.2600	\$0.1600	\$0.1800	\$0.1400	\$0.1400	\$0.1100
11-22	\$0.3200	\$0.2300	\$0.2300	\$0.1500	\$0.1500	\$0.1300
23-55	\$0.3800	\$0.2750	\$0.2700	\$0.1930	\$0.1900	\$0.1350
56-124	\$0.4300	\$0.3350	\$0.3100	\$0.2380	\$0.2300	\$0.1700
125-292	\$0.4700	\$0.3800	\$0.3400	\$0.2630	\$0.2500	\$0.1900

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## 35. Operator Services, (Cont'd.)

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## **B.** Operator Charges:

The following shall be in addition to the usage charge described above and based on the Operator Service used:

Typ	Type of Service		Charge Per Call
1.	Stati	on to Station	
	(a)	Customer Dialed Calling Card (credit card)	\$0.80
	<b>(b)</b>	Operator Assisted Calling Card (0+)	\$0.80
	(c)	Operator Assisted Calling Card (0-)	\$2.15
	(d)	Collect (0+)	\$2.15
	(e)	Collect (0-)	\$3.15
	<b>(f)</b>	Third Party (0+)	\$2.25
	(g)	Third Party (0-)	\$3.25
2.	Pers	on to Person	
	(a)	0+	\$4.00
	<b>(b)</b>	0-	\$5.00

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**36. Home Plus** is an outbound service primarily targeted to residential customers. Calls are billed on a postalized, peak/off-peak basis. Call timing is rounded up to the next whole minute increment following an initial increment of one minute. There is no monthly minimum usage requirement or monthly recurring charges.

Installation Charge: Not applicable
 Monthly Access: \$0.00
 Minimum Billing Increment: one minute
 Additional Billing Increment: one minute

**5.** Usage Charges:

Mileage Range	Peak	Off-Peak
All Miles	\$0.1900	\$0.1300

6. Discounts: Not applicable.

7. Other:

Not applicable.

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: (O)

Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C)

## 37. [Reserved for Future Use]

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(N) (N)

ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

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## 37. [Reserved for Future Use], (Cont'd.)

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ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

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## 37. [Reserved for Future Use], (Cont'd.)

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ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

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## (C) (C)

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# Cancels 1<sup>st</sup> Revised Page 63

## D. RATES AND CHARGES, (CONT'D.)

**38. PhonePlus Telesales** is a combined outbound and inbound service offered on a peak/off-peak, postalized rate basis. Calls are billed in six (6) second increments following an initial billing period of eighteen (18) seconds. Service is provided over standard local access lines.

Installation Charge: \$0.00
 Monthly Access: \$0.00
 Minimum Billing Increment: 18 seconds
 Additional Billing Increment: 6 seconds

**5.** Per Minute Usage Charges:

Per Minute	Outbound/Inbound Rate per Minute Peak Off-Peak	
Usage Rates		
Outbound	\$0.145	\$0.145
Inbound	\$0.145	\$0.145

6. Discounts:
Not applicable

**7.** Other:

Not applicable

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

EFFECTIVE: February 10, 2010 (C)

ISSUED: January 21, 2010 (C)

ISSUED BY:

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C)

Senior Manager - Regulatory Affairs (C)

Huntsville, Alabama 35806 (C)

(N)

39. [Reserved for Future Use]

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(N) (N)

ISSUED: January 21, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (**C**) Huntsville, Alabama 35806 (**C**)

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## D. RATES AND CHARGES, (CONT'D.)

40. [Reserved for Future Use] (C)

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ISSUED: January 21, 2010 (C)

EFFECTIVE: February 10, 2010 (C)

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

(N)

## (C) (C)

**(C)** 

# Cancels 1<sup>st</sup> Revised Page 66

## D. RATES AND CHARGES, (CONT'D.)

41. Home Plus 100 is an outbound service primarily targeted to residential Customers. Calls are billed on a postalized, peak/off-peak basis. Call timing is rounded up to the next whole minute increment following an initial increment of one minute. There is no monthly minimum usage requirement or monthly recurring charges. Customers receive a one-time bonus of the first one hundred (100) minutes of off-peak domestic usage (excluding directory assistance) for \$1.00. The following per minute rates apply to peak and off-peak thereafter.

Installation Charge: \$0.00
 Monthly Access: \$0.00
 Minimum Billing Increment: whole minute

**4.** Additional Billing Increment: whole minute whole minute

**5.** Per Minute Usage Charges:

Per Minute	Outbound Rate per Minute		
Usage Rates	Peak Off-Peak		
All miles	\$0.190	\$0.130	

**6.** Discounts: Not applicable

7. Other: Not applicable

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

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# Cancels 1<sup>st</sup> Revised Page 68

## D. RATES AND CHARGES, (CONT'D.)

**43. Home Plus Toll Free** is an inbound service primarily targeted to residential Customers. Calls are billed on a postalized, peak/off-peak basis. Call timing is rounded up to the next whole minute increment following an initial increment of one minute. There are no minimum monthly volume commitments. The following recurring and per minute rates apply.

Installation Charge: \$0.00
 Monthly Access: \$2.00
 Minimum Billing Increment: whole m

3. Minimum Billing Increment: whole minute4. Additional Billing Increment: whole minute

**5.** Per Minute Usage Charges:

Per Minute	Rate per Minute Peak Off-Peak	
Usage Rates		
All miles	\$0.190	\$0.130

6. Discounts: Not applicable7. Other: Not applicable

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

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<b>BUSINESS</b>	TELECOM,	INC.
d/b/a BTI		

Tariff WV P.S.C. No.2

2<sup>nd</sup> Revised Page 69 Cancels 1<sup>st</sup> Revised Page 69

D. RATES AND CHARGES, (CONT'D.)

**(C)** 

**(C)** 

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44. [Reserved for Future Use]

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

EFFECTIVE: February 10, 2010

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ISSUED: January 21, 2010

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ISSUED: January 21, 2010

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[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

(N) (N)

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Business Telecom, Inc.

## 47. Global Connections Promotion 1

Global Connections Promotion 1 is a service offering discounted intrastate rates for business Customers. Calls are billed in six (6) second increments after an initial period, for billing purposes, of eighteen (18) seconds. Customers must sign a one (1) year term plan to be eligible for this promotion. Intrastate service is offered in conjunction with interstate service. There is an interstate monthly recurring charge associated with this product.

#### **47.1** Per Minute Rates - One Year Term Plan:

1+ Outbound Service \$0.1040 Inbound Toll Free \$0.1040

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(N) (N)

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## 48. Travel Service Plus 159

Travel Service Plus 159 allows Customers to initiate calls anywhere within West Virginia by using any touchtone telephone. It involves dialing an access number (local or 800), followed by the Customer's authorization code (Customer Identification Number), and then the called number. Calls are billed in six (6) second increments after an initial period, for billing purposes, of eighteen (18) seconds. Intrastate service is only offered in conjunction with interstate and international service. An interstate monthly recurring charge is associated with this product.

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## **48.1** Per Minute Usage Charges:

Mileage Range	Day	Evening	Night
All Miles	\$0.2700	\$0.2700	\$0.2700

## 48.2 Per Call Initiation Charge:

\$0.00

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## 48. [Reserved for Future Use]

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ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

# Cancels 1<sup>st</sup> Revised Page 75

## (C) (C)

## D. RATES AND CHARGES, (CONT'D.)

 $(\mathbf{C})$ 

## 49. Corporate Edge

Corporate Edge is a combined outbound and inbound service designed for business Customers. Business Customers are eligible for a discount based upon their monthly volume and the term plan selected. Customers must sign a one year or three year term plan for this service. Calls are billed in six (6) second increments after an initial period, for billing purposes, of eighteen (18) seconds. Intrastate service is offered as an add on to interstate service.

#### **49.1** Per Minute Rates - One Year Term Plan:

	\$0.00 -	\$501.00 -	\$1,001.00 -	
<b>Monthly Volume</b>	\$500.00	\$1,000.00	\$1,500.00	\$1,501.00 +
Per Minute Rate	\$0.2420	\$0.2347	\$0.2299	\$0.2251

#### **49.2** Per Minute Rates - Three Year Term Plan:

	\$0.00 -	\$501.00 -	\$1,001.00 -	
<b>Monthly Volume</b>	\$500.00	\$1,000.00	\$1,500.00	<b>\$1,501.00</b> +
Per Minute Rate	\$0.2347	\$0.2275	\$0.2226	\$0.2178

## **49.3** Termination Penalty

Termination penalty will be governed by contract.

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

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50. [Reserved for Future Use]

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ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

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## 51. [Reserved for Future Use]

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(N) (N)

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Business Telecom, Inc.

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## 52. Corporate Edge Dedicated

Corporate Edge Dedicated is a combined outbound and inbound service designed for Business Customers. Customers must sign a one year or three year term plan for this service. Calls are billed in six (6) second increments after an initial period, for billing purposes, of eighteen (18) seconds. Customers must enroll for the service by November 30, 1998.

#### **52.1** Per Minute Rates - One Year Term Plan:

1+ Outbound Service	\$0.0740
Inbound Toll Free	\$0.0740

#### **52.2** Per Minute Rates - Three Year Term Plan:

1+ Outbound Service	\$0.0710
Inbound Toll Free	\$0.0710

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ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

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Business Telecom, Inc.

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#### 53. BTI Purchasable Discount Plan

BTI's Purchasable Discount Plan allows the new Business Customer who subscribe to BTI Corporate Connections switched service the option to receive a 10% discount on all interstate and intrastate calls for a one time fee of one hundred (\$100.00) dollars, good for one year. The discount plan is only available to new switched customers and does not apply to international calls or other BTI services.

The Interstate monthly recurring fee associated with the Corporate Connection product still applies.

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

EFFECTIVE: February 10, 2010

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54. [Reserved for Future Use]

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EFFECTIVE: February 10, 2010

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#### 55. **Corporate Edge - PT1**

Corporate Edge - PT1 is a combined outbound and inbound service for 1+ and toll free long distance service designed primarily for business Customers. Travel card rates are the standard Travel Service rates as defined in this Tariff. Customers are eligible for a discounted flat rate and must sign a oneyear term plan for this service. Calls are billed in six (6) second increments after an initial period, for billing purposes, of eighteen (18) seconds. Intrastate service is offered as an add on to interstate service.

#### 55.1 **Per Minute Rate**

\$0.2178

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EFFECTIVE: February 10, 2010

ISSUED BY:

ISSUED: January 21, 2010

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Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

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## 56. Corporate Edge - PT2

Corporate Edge - PT2 is a combined outbound and inbound service for 1+ and toll free long distance service designed primarily for business Customers. Travel card rates are the standard Travel Service rates as defined in this Tariff. Customers are eligible for a discounted flat rate and must sign a one-year term plan for this service. Calls are billed in six (6) second increments after an initial period, for billing purposes, of eighteen (18) seconds. Intrastate service is offered as an add on to interstate service.

**56.1** Per Minute Rate

\$0.2226

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: (O)

Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C)

Huntsville, Alabama 35806 (C)

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## 57 Corporate Edge - PT3

Corporate Edge - PT3 s a combined outbound and inbound service for 1+ and toll free long distance service designed primarily for business Customers. Travel card rates are the standard Travel Service rates as defined in this Tariff. Customers are eligible for a discounted flat rate and must sign a one-year term plan for this service. Calls are billed in six (6) second increments after an initial period, for billing purposes, of eighteen (18) seconds. Intrastate service is offered as an add on to interstate service.

#### **57.1** Per Minute Rate

\$0.2275

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

(N) (N)

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Huntsville, Alabama 35806 (C)

EFFECTIVE: February 10, 2010

## 58 BTI Switched Off-Net Long Distance

BTI Switched Off-Net Long Distance is a direct dialed outbound and inbound long distance service designed for Business Customers whose origination or terminating traffic is not to a BTI long distance switch. Customers must sign a one-year term agreement for this service. Calls are billed in six (6) second increments following an initial billing period of eighteen (18) seconds. Intrastate service is offered in conjunction with interstate service.

## **58.1** Per Period Usage Rates:

	Monthly	Outbound	Toll Free
	Volume*	<u>Service</u>	<u>Service</u>
Switched off-net Long Distance (216)	Any	\$0.1240	\$0.1240

<sup>\* -</sup> Volume does not include any surcharges, taxes or other similar fees.

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EFFECTIVE: February 10, 2010

ISSUED: January 21, 2010

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## 59. Travel Card Service (995)

Travel Card Service allows Customers to initiate calls anywhere within the State of West Virginia by using any touchtone telephone. It involves dialing a Toll Free access number, followed by the Customer's authorization code (Customer Identification Number), and then the called number.

**59.1** Per Minute Rate: \$0.1700

**59.2** Per Call Surcharge: \$0.00

**59.3** Minimum Billing Increment Thirty (30) Seconds

**59.4** Additional Billing Increment Six (6) Seconds

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EFFECTIVE: February 10, 2010

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ISSUED: January 21, 2010

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#### 60. Smart Choice

Smart Choice is a bundled local and long distance service offered to Business Customers throughout the Company's local service area. Smart Choice offers the Customer service through either switched or dedicated access lines. Customers must sign either a one year, two year or three year contract for this product.

60.1	Installation Charge:	Not Applicable

**60.2** Monthly Access: \$0.00

60.3 Minimum Billing Increment: Thirty (30) Seconds

60.4 Additional Billing Increment: Six (6) Seconds

60.5 Per Minute Rates:

Term Plan:		Switched Rate
One (1) Year Term	(195)	\$0.0790
Two (2) Year Term	(196)	\$0.0750
Three (3) Year Term	(197)	\$0.0725

#### 60.6 Travel Card Service

The rates and billing increments for travel card calls affiliated with this product will be those specified in Travel Card (995) in Section D.59 of this tariff.

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

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7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

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## D. - RATES AND CHARGES, (CONT'D.)

### 61. First Choice

First Choice is an outbound switched long distance service offered to Business Customers for use from switched access lines. This service is only offered within areas of West Virginia that the Company provides local service.

61.1 Installation Charge: Not Applicable

**61.2** Monthly Access: \$0.00

61.3 Minimum Billing Increment: Thirty (30) Seconds

61.4 Additional Billing Increment: Six (6) Seconds

**61.5** Per Minute Rates:

1+ Outbound Services

One (1) Year Term (198) \$0.0750 Two (2) Year Term (199) \$0.0650

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

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7037 Old Madison Pike, Suite 400 (**C**) Huntsville, Alabama 35806 (**C**)

# D. - RATES AND CHARGES, (CONT'D.)

# **62.** Residential Connections (377)

**62.1** Installation Charge: Not applicable

**62.2** Monthly Access: \$4.95

**62.3** Minimum Billing Increment: Eighteen (18) Seconds

**62.4** Additional Billing Increment: Six (6) Seconds

**62.5** Per Minute Rates:

Intrastate/IntraLATA Rate

 Day
 \$0.1590

 Evening
 \$0.1290

 Night
 \$0.1290

[AS OF FEBRUARY 10, 2010, ALL PRODUCTS AND SERVICES CONTAINED IN THIS TARIFF ARE RESERVED FOR CURRENTLY SUBSCRIBED CUSTOMERS AND ARE NO LONGER AVAILABLE TO NEW CUSTOMERS.]

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#### E. – GRANDFATHERED SERVICES

# 1. Bottom Line Long Distance Promotion\*

BTI will offer the following intrastate promotion to business Customers who sign-up for the Company's complimentary interstate promotion through February 28, 1996. To be eligible, Customers must: 1) contact the Company to request the promotion, or 2) respond positively to marketing material from the Company or an authorized agent. The Customer must designate the Company as its primary interexchange carrier and sign a minimum one-year term plan agreement. As long as the Customer remains presubscribed to BTI's network, the following intrastate rates will apply to both outbound and inbound calls:

Minimum	Switched	Dedicated
Term Plan	Access	Access
One Year (370/770)	\$0.1390	\$0.0890
Two Year (371/771)	\$0.1350	\$0.0850
Three Year (372/772)	\$0.1300	\$0.0790

The minimum usage commitment for switched access Customers is \$100 per month. Switched access Customers with monthly usage below \$100 will be billed the minimum commitment. The minimum usage commitment for dedicated access Customers is \$1,500 per month. Dedicated access Customers with monthly usage below \$1,500 will be billed the minimum commitment. All calls are billed in six (6) second increments following a minimum billing duration of thirty (30) seconds.

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<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

# 2. PhonePlus Switched Access Service\*

PhonePlus Switched Access Service is a combined outbound and inbound service offered on a peak/off-peak, postalized rate basis. Calls are billed in six (6) second increments following an initial billing period of thirty (30) seconds. Service is provided over standard local access lines. Per minute usage charges are based on monthly revenue commitments and annual term plans as set forth below. Intrastate, interstate, travel service and international service, both outbound and inbound, combine to satisfy the revenue commitment. Revenue commitment is calculated before term commitment.

Installation Charge: \$0.00
 Monthly Access: \$10.00
 Minimum Billing Increment: 30 seconds
 Additional Billing Increment: 6 seconds

5. Usage Charges:

<b>Monthly Rev</b>	enue	Outbound/Inboun	d Rate Per Minute
Commitme	ent	Peak	Off-Peak
\$0-\$1,000	(367)	\$0.155	\$0.155
\$1,001-\$5,000	(368)	\$0.150	\$0.150
\$5,001-over	(369)	\$0.145	\$0.145

6. Discounts: (367, 368, 369)

<b>Monthly Revenue</b>		<b>Term Discount</b>	
Commitment	1 Year	2 Year	3 Year
\$100-\$1,000	3%	6%	9%
\$1,001-\$5,000	3%	6%	9%
\$5,001-over	3%	6%	9%

#### 7. Other:

Customers will be billed the difference between the actual usage and the minimum revenue commitment if the minimum revenue commitment is not achieved on an annualized basis. Customers who cancel the service before the end of the term commitment will be billed the \$100 multiplied by the number of months remaining on the term plan.

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(O)(N)

ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

## 3. PhonePlus Dedicated Access Service\*

PhonePlus Dedicated Access Service is a combined outbound and inbound service offered on a peak/off-peak, postalized rate basis. Calls are billed in six (6) second increments following an initial billing period of thirty (30) seconds. Service is provided over customer-provided dedicated access facilities. Per minute usage charges are based on monthly volume commitments and annual term plans as set forth below. Travel service and international service combines with outbound and inbound PhonePlus Service to satisfy the volume commitment. Volume commitment is calculated before term commitment.

Installation Charge: \$0.00
 Monthly Access: \$0.00
 Minimum Billing Increment: 30 seconds
 Additional Billing Increment: 6 seconds

5. Usage Charges:

<b>Monthly Reve</b>	nue	Outbound/Inboun	d Rate Per Minute
Commitmer	nt	Peak	Off-Peak
\$1,000-\$10,000	(760)	\$0.100	\$0.100
\$10,000-over	(761)	\$0.095	\$0.095

### 6. Discounts:

<b>Monthly Revenue</b>		<b>Term Discount</b>	
Commitment	1 Year	2 Year	3 Year
\$1,000-\$10,000	3%	6%	9%
\$10,000-over	3%	6%	9%

# 7. Other:

Customers will be billed the difference between the actual usage and the minimum volume commitment if the minimum volume commitment is not achieved on an annualized basis. Customers who cancel the service before the end of the term commitment will be billed the minimum monthly volume commitment for each month remaining on the term plan.

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(O)(N) (N)

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

ISSUED: January 21, 2010

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

EFFECTIVE: February 10, 2010

<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

# 4. Business Connections Long Distance\*

Business Connections Long Distance is a combined outbound and inbound service which originates/terminates over either switched or dedicated access lines. Nationwide flat rate pricing applies twenty-four hours per day, seven days per week. Calls are billed in six (6) second increments following an initial billing period of thirty (30) seconds. Customers must sign up for a minimum one-year term plan and the cancellation provisions found in Section E.4.7 apply. Additional discounts are available for multi-year term plan agreements. Dedicated Access Customers are responsible for all dedicated or private facilities required to connect to the Company's network.

1. Installation Charge: Not applicable

2. Monthly Access: \$0.00

3. Minimum Billing Increment: Thirty Seconds4. Additional Billing Increment: Six Seconds

5. Per Minute Usage Charges:

ONE YEAR TERM	RATE PEI	R MINUTE
MONTHLY	Switched	Dedicated
COMMITMENT	Access (373)	Access (773)
Less than \$5	\$0.139	\$0.089
\$5.00 - \$9.99	\$0.133	\$0.085
\$10.00 - \$14.99	\$0.132	\$0.085
\$15.00 - \$19.99	\$0.131	\$0.084
\$20.00 - \$24.99	\$0.129	\$0.083
\$25.00 - \$29.99	\$0.128	\$0.082
\$30.00 - \$34.99	\$0.126	\$0.081
\$35.00 - \$39.99	\$0.125	\$0.080
\$40.00 - \$44.99	\$0.124	\$0.079
\$45.00 - \$49.99	\$0.122	\$0.078
\$50.00 - \$54.99	\$0.121	\$0.077
\$55.00 +	\$0.120	\$0.077

<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

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ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

1000 ED: Junuary 21, 2010

ISSUED BY:

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

Senior Manager - Regulatory Affairs (C)

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# 4. Business Connections Long Distance\*, (Cont'd.)

5. Per Minute Usage Charges:, (cont'd.)

TWO YEAR TERM	RATE PEI	R MINUTE
MONTHLY	Switched	Dedicated
COMMITMENT	Access (374)	Access (774)
Less than \$5	\$0.135	\$0.085
\$5.00 - \$9.99	\$0.130	\$0.081
\$10.00 - \$14.99	\$0.128	\$0.081
\$15.00 - \$19.99	\$0.127	\$0.080
\$20.00 - \$24.99	\$0.126	\$0.079
\$25.00 - \$29.99	\$0.124	\$0.078
\$30.00 - \$34.99	\$0.123	\$0.077
\$35.00 - \$39.99	\$0.122	\$0.077
\$40.00 - \$44.99	\$0.120	\$0.076
\$45.00 - \$49.99	\$0.119	\$0.075
\$50.00 - \$54.99	\$0.118	\$0.074
\$55.00 +	\$0.116	\$0.073

THREE YEAR TERM	RATE PEI	R MINUTE
MONTHLY	Switched	Dedicated
COMMITMENT	Access (375)	Access (775)
Less than \$5	\$0.130	\$0.080
\$5.00 - \$9.99	\$0.125	\$0.077
\$10.00 - \$14.99	\$0.124	\$0.076
\$15.00 - \$19.99	\$0.122	\$0.075
\$20.00 - \$24.99	\$0.121	\$0.074
\$25.00 - \$29.99	\$0.120	\$0.074
\$30.00 - \$34.99	\$0.118	\$0.073
\$35.00 - \$39.99	\$0.117	\$0.072
\$40.00 - \$44.99	\$0.116	\$0.071
\$45.00 - \$49.99	\$0.114	\$0.070
\$50.00 - \$54.99	\$0.113	\$0.070
\$55.00 +	\$0.112	\$0.069

<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

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(O)(N) (N)

ISSUED: January 21, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C)

Huntsville, Alabama 35806 (C)

EFFECTIVE: February 10, 2010

# 4. Business Connections Long Distance\*, (Cont'd.)

#### 6. Discounts:

Family Values Discount - Family Values Discount Program is available to Customers of Business Connections Long Distance. Customers enroll in the program by offering the Company's Home Plus long distance service to the Customer's employees. The Customer receives a credit on the Business Connection invoice equivalent to 5% of the total aggregate usage of the employees. Sign up forms for both the Customer and the employees must be completed and returned to the Company.

#### 7. Other:

The Monthly Commitment shown in the Term Tables as provided in Section E.4.5 above is the amount the Customer agrees to at the time of signing the term plan. The Customer will be given the chance to sign a new term commitment plan at a higher or lower monthly commitment level at expiration of the term plan.

\* - Grandfathered to existing Customers at existing locations.

**(O)** 

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(N) (N)

ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (**C**) Huntsville, Alabama 35806 (**C**)

# 5. Corporate Connections 275\* (275)

Corporate Connections 275 is a combined outbound and inbound service designed for business Customers. Calls are billed in six (6) second increments after an initial period, for billing purposes, of thirty (30) seconds. There is an interstate monthly recurring charge associated with this product. Customers must sign a one-year term plan for this product.

#### **5.1** Per Minute Rate

1+ Outbound Service: \$0.1547 Inbound Toll Free Service: \$0.1547

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ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (**C**) Huntsville, Alabama 35806 (**C**)

**(O)** 

(N)

<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

# 6. Corporate Connections

Corporate Connections is a combined outbound and inbound service designed for business Customers that subscribe to BTI service within the eligibility period specified below. Calls are billed in six (6) second increments after an initial period, for billing purposes, of thirty (30) seconds. There is an interstate monthly recurring charge associated with this product. Customers must sign a one year or three year term plan for this product. Three-year term plan customers also must commit to \$500 in monthly volume to be eligible for the reduced rate.

# **6.1** Per Minute Rates - One Year Term Plan:

1+ Outbound Service:	(165)	\$0.1040
Inbound Toll Free Service:	(165)	\$0.1040

### **6.2** Per Minute Rates - Three Year Term Plan:

1+ Outbound Service: (166) \$0.1000 Inbound Toll Free Service: (166) \$0.1000

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ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

ISSUED: January 21, 2010

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

EFFECTIVE: February 10, 2010

**(O**)

(N)

<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

# 7. International Heritage\* (186)

International Heritage is a flat rate combined outbound and inbound toll free service offered to Customers. Calls are billed in six (6) second increments after an initial period, for billing purposes, of thirty (30) seconds. This service is only offered with interstate service.

## 7.1 Per Minute Rates

1+ Outbound Service: \$0.1170 Inbound Toll Free Service: \$0.1170

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EFFECTIVE: February 10, 2010

ISSUED: January 21, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)  $(\mathbf{0})$ 

(N)

<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

# 8. Corporate Connections 272\* (272)

Corporate Connections 272 is a combined outbound and inbound service designed for business Customers. Calls are billed in six (6) second increments after an initial period, for billing purposes, of thirty (30) seconds. There is an interstate monthly recurring charge associated with this product. Customers must sign a one-year term plan for this product. Standard monthly fees for toll free service still apply.

### **8.1** Per Minute Rate

1+ Outbound Service: \$0.1170 Inbound Toll Free Service: \$0.1170

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ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C)

 $(\mathbf{0})$ 

(N)

<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

# 9. Corporate Direct\* (279)

Corporate Direct is a combined outbound and inbound service designed for business Customers. Calls are billed in six (6) second increments after an initial period, for billing purposes, of thirty (30) seconds. There is an interstate monthly recurring charge associated with this product. Customers must sign a one-year term plan for this product. Standard monthly fees for toll free service still apply.

#### 9.1 Per Minute Rate

1+ Outbound Service	\$0.1101
Inbound Toll Free	\$0.1101

\* - Grandfathered to existing Customers at existing locations.

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Business Telecom, Inc.

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(N)

# 10. Millennium Service\* (171)

Millennium Service Promotion is a combined outbound and inbound switched service designed exclusively for new Business Customers in which the majority of their long distance traffic is interstate. Calls are billed in six (6) second increments after an initial period, for billing purposes, of thirty (30) seconds. Customers must sign a one-year term plan for this product. Intrastate service is offered in conjunction with interstate service. There is an interstate monthly recurring charge associated with this promotion.

## **10.1** Per Minute Rate

1+ Outbound Service: \$0.1240 Inbound Toll Free Service: \$0.1240

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ISSUED: January 21, 2010 EFFECTIVE: February 10, 2010

ISSUED BY: Senior Manager - Regulatory Affairs (C)

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 (C) Huntsville, Alabama 35806 (C) **(O**)

(N)

<sup>\* -</sup> Grandfathered to existing Customers at existing locations.

#### F. - MISCELLANEOUS SERVICES

#### 1. **Service Order Charge**

Absent a promotional offering, service charges will apply to new service orders or to orders to change existing service.

	Non Recurring Charge
Service Order Charge	\$10.00

#### 2. **Special Bill Handling Fee**

A \$25 special bill handling fee, plus the cost of labor and materials in excess thereof, will apply to Customers who request special bill handling outside of the included monthly remittance available today.

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(N)

EFFECTIVE: February 10, 2010

Senior Manager - Regulatory Affairs ISSUED BY:

ISSUED: January 21, 2010

Business Telecom, Inc.

7037 Old Madison Pike, Suite 400 Huntsville, Alabama 35806